

Message Text

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PAGE 01 STATE 004791

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ORIGIN EB-11

INFO OCT-01 EUR-06 ISO-00 H-01 COME-00 RSC-01 /020 R

DRAFTED BY EB/OCA/BR:JDMCLAUGHLIN:MFW

APPROVED BY EB/OCA/BR:RCSCISSORS

H - JMACKENZIE (PHONE)

EUR/WE - RPGALLAGHER (PHONE)

COM/BIC/OED/BCOV:MEADERHOLD (PHON

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EB/CBA/OCA - NSLAKAS

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R 092226Z JAN 74

FM SECSTATE WASHDC

TO AMCONSUL TURIN

INFO AMEMBASSY ROME

AMCONSUL MILAN

UNCLAS STATE 004791

E.O. 11652: N/A

TAGS : BDIS, IT

SUBJECT : TRADE DISPUTE - RICHARDS WILCOX MFG, AURORA,
ILLINOIS

1. RICHARDS WILCOX MFG CO, AURORA, ILLINOIS, HAS REQUESTED, THROUGH CONGRESSMAN LESLIE C. ARENDS, ASSISTANCE IN RESOLVING TRADE DISPUTE WITH IMPRESSE ITALIANE ALL'ESTERO, CORSO M. D'AZEGLIO 39, TURIN. (BELIEVE COMPANY HEAD-QUARTERED MILAN, BUT AMERICAN FIRM HAS DEALT WITH TURIN OFFICE).

2. ON 03 AUGUST 1972 ITALIAN FIRM ORDERED INDUSTRIAL DOORS FOR USE IN AN ETHIOPIAN POWER PLANT. ORDER (NUMBER N-ETH-F-623) BACKED BY LETTER OF CREDIT FOR DOLS 19,000. ON 20 JULY 1973 AMERICAN FIRM NOTIFIED BUYER THAT DOORS WERE READY EXCEPT FOR CORBIN LOCKS. AS CORBIN PLAN THEN ON STRIKE, AMERICAN FIRM ASKED WHETHER DOORS SHOULD BE SHIPPED IMMEDIATELY OR HELD FOR INSTALLATION OF LOCKS. ITALIAN FIRM REPLIED THAT LOCKS SHOULD BE INSTALLED BEFORE SHIPMENT.

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3. AMERICAN FIRM WAS PREPARED SHIP DOORS ON 17 DECEMBER 1973 BUT NO SHIP AVAILABLE TO ISSUE CLEAN ON-BOARD B/L BY 31 DECEMBER 1973, WHEN LETTER OF CREDIT EXPIRED. FIRM REQUESTED EXTEND LETTER OF CREDIT FOR BRIEF PERIOD. ON 26 DECEMBER 1973 FIRM RECEIVED REPLY, DATED 22 DECEMBER 1973, CANCELLING ORDER.

4. WILCOX ATTORNEYS HAVE WRITTEN ITALIAN FIRM PROTESTING CANCELLATION, NOTING THAT AT LEAST PART OF DELAY RESULTED FROM PURCHASER'S INSTRUCTIONS TO AWAIT LOCKS. REQUEST AMCONSUL TURIN CONTACT MR. R. BECCHIS AT ADDRESS GIVEN PARA ONE, AND ATTEMPT PERSUADE HIM REISSUE LETTER OF CREDIT AND ACCEPT SHIPMENT. REQUEST REPORT ASAP. CONGRESSIONAL INTEREST. (FYI: WE UNDERSTAND THESE ARE SPECIAL PURPOSE DOORS WHICH MUST BE MADE TO ORDER. UNLIKELY PURCHASER COULD FIND SUBSTITUTES QUICKLY.) KISSINGER

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: JDMCLAUGHLIN:MFW
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